



CAMO

A different kind of aid organization



WINTER 2012 • YEAR IN REVIEW

CAMO is a non-profit, faith-based organization.

Brief Summary: CAMO's Fiscal Year 2011-2012



The Central American Medical Outreach, Inc. (CAMO) boards of directors and staff would like to thank all of our donors for being such good stewards and faithful supporters of our work. Your support has given life to our programs and projects which in return provides services to those in need and most often forgotten.

We have made several landmark accomplishments in the fiscal year of 2011-2012. Here are a few of the key progress and activity points completed during this time period:

- Five shipments of materials to Honduras: Total Value \$1,421,190
69 institutions (schools, clinics, hospitals, service groups and other non-profit organizations) received assistance from these supplies and equipment shipped
- 17 programs are operational, providing 250,443 services
A CAMO 'service' is defined as: a care given which would not have otherwise been given without CAMO's equipment, supplies or staff.
- Scanning system for inventory of equipment & material database with tracking of donations
- Marketing persons in both the USA and Honduras (*private funding for both positions*)
- Biomedical contract for fulltime biomedical engineer in Honduras.
Expansion of the repair and preventative maintenance for medical equipment in Honduras (*funded by Engineering World Health*)
- We continue to meet all 20 standards of the BBB
- External audit done annually: we have had clean audits since inception in 1993



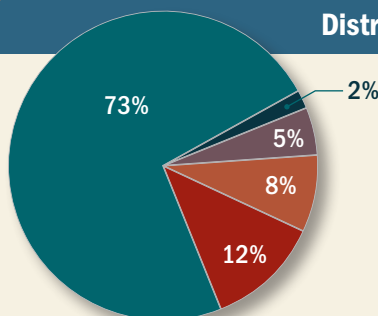
Funding Source of Wages in Honduras

Money generated from Honduras for wages (\$118,799)

CAMO USA assistance for wages (\$106,543)

47% 53%

Distribution of Funding: Fiscal Year 2011-2012



- Fundraising
- Management & General
- Programs & Services
- Fund remaining year end
- Capital Projects

Administrative/overhead equals the total of Management and Fundraising. We are currently at 10% for 2011-2012

CAMO Programs:

We continue to support our programs and to build as much sustainability as possible.

The programs in **black** are self-sustaining, while the programs in **blue** require raised funds to remain operational; these blue programs have a sliding scale fee for service. The equipment usage will eventually see more recuperation as the full-time biomedical engineer will be working in the private sector for a fair market value fee for service. These funds will help us pay wages along with maintenance of the equipment which is serving the public hospital and the extremely poor population.

Program Services	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012
Prosthetic	929	1,119	1,233	1,063	1,237
Wheelchair	283	203	319	647	668
Ultrasounds	1,051	2,032	3,614	5,057	5,125
Mammography	838	1,587	1,093	1,308	1,752
Dental	4,986	6,341	6,470	7,074	7,413
Dental Stationary	5,100	27,296	29,451	46,857	108,677
Ophthalmology	1,760	1,637	1,519	1,893	2,151
General X-ray	1,262	4,679	2,849	3,232	3,075
Ventilator Use	495	325	329	233	295
Audiometry	938	1,209	1,551	2,182	1,746
Cervical Cancer	457	255	204	237	149
Neurosurgery	0	31	105	76	102
Urology	364	309	361	419	295
Endoscopy	1,002	1,263	1,420	1,158	1,197
Equipment Usage	95,574	64,702	86,917	117,756	115,976
Dermatology	0	0	0	78	187
National Training AHA Center CAMO	259	378	286	339	398
Orthopedics	98	142	9	28	20
Total Fiscal Year	115,396	113,508	137,730	189,637	250,463



And you're invited to come celebrate with us on May 19th. So mark your calendars for our 20th Celebration Event: 2-5 pm at the CAMO warehouse in Orrville (322 Westwood Ave).

We look forward to seeing you there!

CAMO Projects:

CAMO's projects are a vital part of what we do. And often times they work closely with the developmental plan of the community.

We feel it is very important to look at the whole picture when helping a community. A community is not just made up of an orphanage or a church but the many services which build its strength. This is why we believe our model of looking at the community in its entirety is so important. We have helped, and will continue to help, the health care institutions, arts, trade school, daycare, community gym and tournament activities for the children. We also work continually with community agencies and leaders to educate about domestic violence and its impact on society and its productivity. These projects help to build the physical and internal structures, and often the intangible change which must occur to build a strong community.



CAMO Projects (Fiscal Year 2011-2012)	Amount
Hospital Maintenance Assistance	\$3,914.96
Women's and Children Health	\$6,951.00
Women's Shelter	\$57,522.48
EMS Development	\$3,993.00
Technical School	\$43.61
National Committee of Resuscitation	\$4,348.73
Gastro Research	\$9,348.28
Day Care/Orphanage	\$12,898.84
Audiometry (School Screening)	\$10,796.20
Prosthetic Lab (Capital Improvements)	\$982.48
Health Clinic Rebuild (Santa Rosa) (as of 4.30.12) ongoing	\$100,000.00
Kitchen Project	\$46,344.47
Water System Hospital de Occidente (as of 4.30.12) ongoing	\$10,000.00
Total Special Projects	\$267,144.05

The 'Health Clinic Rebuild' involves demolishing and rebuilding a majority of the structure for the existing facility. This project will take at least 14 months to complete and has greatly increased from its original plans. As we uncovered more and more problems, the estimated cost increased to approximately \$450,000. At this point we have \$235,000 in cash raised for this project, not including pending commitments. We could still use your help and prayers with this project.

Community Development:

We continue to sit on the following boards to monitor activities and assist with future development:

Community Center/Gymnasium (Board President): Since CAMO has taken over the presidency this gym consistently nets a profit of \$2,000 a month and continues to grow its membership. A delegation of board members came to Ohio and met with various institutions, including The Boys and Girls Club of Orrville, which helped them to see how after school programs could be structured. Wooster City Schools and Wooster College were also involved with this delegation. It is estimated that there are over 8,000 children in extreme poverty at high social risk in Santa Rosa. Our goal is to create an after school program to reach at least 3,000 of these at risk youth.

Women's Shelter (Board President): We continue to have an average of 8 new clients a month at the shelter, along with a strong community education and prevention schedule. A full time employee from Spain with a Masters in Domestic Violence has been with us this past year and was vital in educational development of the staff.

Trade School (Board Treasurer): This school is now graduating more than 500 students per year. It continues to expand with CAMO providing most of the sewing machines and carpentry equipment and helping to maintain and provide parts for the equipment.

We continue to fill the gaps for institutions serving the very poor. Without our assistance their systems, structures and services would be very limited.

Daycare Center: This daycare provides services for working mothers who earn below poverty levels. We provide a full time certified teacher, a full time maintenance man, food and medicine. This service provides 90 children with a safe environment from 6AM-6PM, Monday-Friday. The support of this facility costs CAMO \$12,000 a year.

Cultural Center: We have presently collected 50 instruments in support of the musical department at the Cultural Center. The Stow Rotary Club was instrumental in this project.

Hospital Regional de Occidente: In support of this facility we have provided three full time maintenance men who we've trained to maintain the electric system, communication systems, and the medical compressed air system. We are also assisting with the collaborative efforts for repair and maintenance towards improvements of the facility. CAMO has five full-time employees working in the hospital.

Public Health Center: We have three of our programs in this facility. We have currently moved all the services out of the building and started demolition.

In Closing:

Last November the gym had 200 children one weekend: ten girls' and ten boys' basketball teams. Just three years ago, girls didn't even play sports; now over 100 little girls were playing basketball and working as organized teams with their parents cheering for them from the stands. In the women's shelter women are learning to become self-sufficient. Other programs are offering individual treatment where they are given vision, mobility, hearing, relief from a toothache or in some cases life. We cannot express the emotion to see all this. All we can say is thank you for helping to make positive lasting changes which will change the course of history in this community.

Sincerely,

Mark Gustafson, DDS

Dennis Horst,
Restaurant Manager -
Das Dutch Kitchen, Owner

Jim Kleinfelter,
President & Senior Consultant
Young & Associate Inc.

Pat Lorson
General Manager -
Riverview Industrial Wood Products

Robyn McClintock
Vice President/Regional Manager -
Commercial & Savings Bank

Oma Marks
Community Relations -
Aultman Orrville Hospital

Jorge Romero, MD

Colleen Teague,
Associate Professor -
Wayne College

Kathryn Tschiegg
Founder

