



**CAMO**  
A different kind of aid organization



WINTER 2013 • YEAR IN REVIEW

CAMO is a non-profit, faith-based organization.

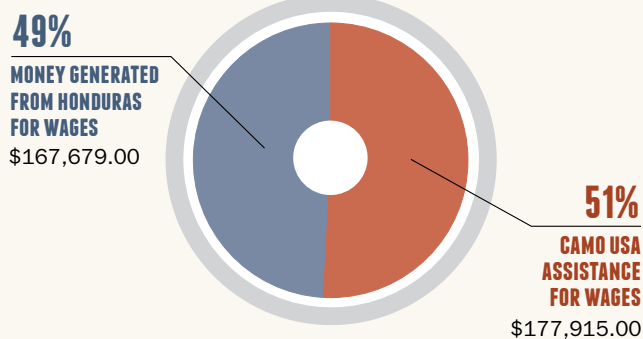
## Brief Summary: CAMO's Fiscal Year 2012-2013

Central American Medical Outreach, Inc. (CAMO) would like to thank you on behalf of all the patients who have had life-changing services given to them. On behalf of the community and outlying areas of Santa Rosa de Copan, which did not have a trade school, cultural center, community gym or women's shelter, we collectively thank you for being a part of making our world a better place for a very large population of people.

All these services are because of donors like you, and we hope you will continue your support in the upcoming year.

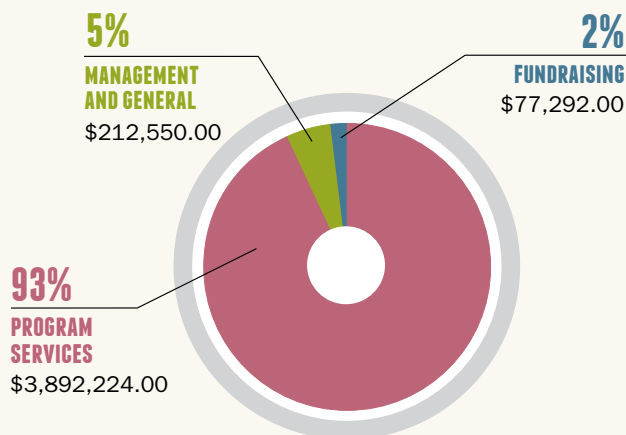
- 17 programs have opened 5 days a week; provided 163,783 services.
- 10 of our 17 programs sustain themselves with revenue produced by the program.
- Five shipments of materials to Honduras. Total value=\$2,023,893.  
*72 institutions (schools, clinics, hospitals, service groups & other non-profit organizations) received assistance from these supplies and equipment being shipped.*
- Community Gym is now self sufficient with an average monthly net profit of \$1,500.  
*Over 300 children per day use this facility.*
- Women's Shelter raises 22% of its budget from within Honduras.  
*More than 360 women and children have received protection and support services from us.*
- Trade School graduates over 600 students a year.
- Largest Public Health Clinic in Honduras: demolition and rebuild 60% completed.
- New Water System in Hospital Regional de Occidente: 40% completed.
- We continue to meet all 20 standards of the BBB.
- Clean external audit every year since 1993.
- 49% of the wages and operations for CAMO Honduras was generated by income from within Honduras.

### FUNDING SOURCE OF WAGES IN HONDURAS



### DISTRIBUTION OF FUNDING Fiscal Year 2012-2013

Administrative/overhead equals the total of Management and Fundraising. We are currently at 6% for 2012-2013.



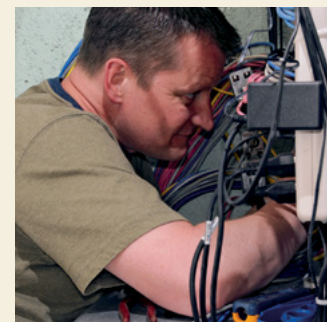
# CAMO Programs

We continue to support our programs and to build as much sustainability as possible.

It is a beautiful day for many people due to the thousands of services given by CAMO. People are given vision and mobility, toothaches are fixed, treatments are received, and lives are saved. We are improving and will continue to improve the quality of life for thousands of people. Your donations make this possible. You have made the day better for someone through your donations. Below you will see the last five years and the number of services rendered in each program.

Program Services	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013
Prosthetic **	1,119	1,233	1,063	1,237	1,374
Wheelchair *	203	319	647	668	481
Ultrasounds *	2,032	3,614	5,057	5,125	5,018
Mammography	1,587	1,093	1,308	1,752	576
Dental Mobile	6,341	6,470	7,074	7,413	7,955
Dental Stationary	27,296	29,451	46,857	11,989	59,939
Ophthalmology	1,637	1,519	1,893	2,151	1,933
General X-ray *	4,679	2,849	3,232	3,075	3,454
Ventilator Use	325	329	233	295	291
Audiometry *	1,209	1,551	2,182	1,746	1,822
Cervical Cancer *	255	204	237	149	140
Neurosurgery *	31	105	76	102	67
Urology	309	361	419	295	526
Endoscopy / Gastric Cancer Research *	1,263	1,420	1,158	1,197	1,790
Biomed Equipment Usage	64,702	86,917	117,756	115,976	77,732
Dermatology *	-	-	78	187	249
National Training AHA Center CAMO **	378	286	339	398	425
Orthopedics	142	9	28	20	11
<b>Total Services (FY)</b>	<b>113,508</b>	<b>137,730</b>	<b>189,637</b>	<b>153,775</b>	<b>163,783</b>

The programs which generate enough income to support themselves have an \* after their names. Those programs which not only support themselves but provide income for other struggling services have two \*\* after their name.



# CAMO Projects

Being a nurse, our founder witnessed the medical profession as it dissected the human body into different specialties until no one had the ability to look at the whole picture.

CAMO's projects and programs look at the whole picture, including services and structures which need to exist to build a strong community. We have helped and will continue to help with health care institutions, the arts, the trade school, daycare, the domestic violence shelter, and the community gym. These projects help to build not only the physical and internal structure, but also the intangible change which must occur to build a strong community.

The Public Health Center continues to be our priority this year. The total cost of this facility will be approximately \$600,000. We still have a long way to go.

<b>CAMO Projects (Fiscal Year 2012-2013)</b>	<b>Total Expenses</b>
Hospital Maintenance	\$6,389.21
Water Project	\$82,713.00
Public Health Center	\$168,157.00
New Warehouse CAMO USA	\$110,000.00
Biomedical	\$7,579.01
Women and Children	\$2,461.88
Remodel Infant Ward 2-4 yr old	\$1,420.43
Emergency Room	\$3,520.78
Daycare	\$6,780.12
Fundraiser	\$867.64
<b>Total Expense</b>	<b>389,889.07</b>

## Community Development

We continue to sit on the following boards to monitor activities and assist with future development:

**Community Center/Gymnasium (Board President):** Since CAMO has taken over the presidency, this gym nets a profit of \$1,500 a month and continues to grow its membership. Our leadership has helped us win a grant with the European Union, which will allow us to build the first covered soccer field and two mini fields for children (it rains 6 months out of the year, not allowing for outdoor activity).

**Women's Shelter (Vice President):** The shelter has won international recognition and has been given a grant from the European Union to allow us more external training. Our goal is to reach 5% of the population, which would be 20,000 people in two years. This program is just beginning. We are seeing 46% of our clients leaving their abuser. Over 360 clients have used the facility since its inception.

**Trade School (Board Treasurer):** This school is now graduating more than 600 students per year, an increase of 100 students from last year. It continues to expand with CAMO providing most of the sewing machines and carpentry equipment and helping to maintain and provide parts for the equipment.

We continue to fill the gaps for institutions serving the very poor. Without our assistance, their systems, structures and services would be very limited.

**Daycare Center:** This daycare provides services for working mothers who earn below poverty levels. We provide a full-time certified teacher, a full-time maintenance man, food,

and medicine. This service provides 90 children with a safe environment from 6am-6pm, Monday-Friday. The support of this facility costs CAMO \$8,000 a year.

**Cultural Center:** We have presently collected 50 instruments in support of the musical department at the Cultural Center. The Stow Rotary Club was instrumental in this project.

**Hospital Regional de Occidente:** In support of this facility, we have provided three full-time maintenance men who we've trained to maintain the electric system, communication systems (telephone and network of data information), and the medical compressed air system. We are also assisting with the collaborative efforts for repair and maintenance toward improvements of the facility. CAMO has five full-time employees working in the hospital at this time. Three of those employees are paid for by the coffee companies of Honduras.

**Public Health Center:** This is the largest project thus far with demolition and remodeling. It will be the largest health clinic in Honduras after the project is completed. There will be a procedure room and an increase from seven to fourteen clinics. There will be a diagnostic area, which will house CAMO's cervical cancer, ultrasound, mammography and general x-ray services. The clinic is 40% complete at this time, and it is under roof as of October 1, 2013. Our goal is to complete this structure by April of 2014.





## What To Expect Next Year

- We have added a Dental Clinic within our facility in Honduras. The dental clinic opened its doors in June. This is not included in the reported fiscal year, but the first 3 months have been very productive and if it continues to perform with revenue as it has in its first three months, it will be able to support the mobile dental unit program cost.
- Literacy Program in 5 rural schools
- Completion of the Public Health Center
- Completion of the water project in the Hospital de Occidente (first time in the history of the hospital they will have potable water for the facility).
- Four Honduran nurses will travel to the United States next July for training at Aultman Hospital School of Nursing.
- Five nurses from the Aultman Hospital ER will be travelling to Santa Rosa to help with training of nurses in ER nursing. This specialty in nursing does not exist in Honduras
- A new position is being considered in Honduras: a Director of Education. Many of our programs and team members go with the intent to educate. We have seen the need to develop this area in a more professional and sustainable way, which will include being able to sell these educational in-services to the private sector in Honduras.

## In Closing

It has been asked, what does the world look like with CAMO? The answer is easy. People who were blind now see. People who were lame now walk. People who would have died now live. A community which had no services now has facilities. This is our call to bring justice and services back into the lives of people who are powerless, yet hard-working people. By providing children and youth with options, crime can be reduced and the community becomes a healthy place to live. Bring dignity back into community. Can you put us in a neat little box? No, we would not fit. Needs are being met, and people bring them to us every day and every day we do the very best with the resources God has entrusted to us to meet those needs. Thank you for making all of this possible. Please continue this journey with us as we continue to need your support.

Sincerely,

**Mark Gustafson, DDS**

**Dennis Horst**

*Finished Term 2013  
Restaurant Manager -  
Das Dutch Kitchen, Owner*

**Jim Kleinfelter**

*President & Senior  
Consultant  
Young & Associates Inc.*

**Pat Lorson**

*General Manager -  
Riverview Industrial Wood  
Products*

**Oma Marks**

*Community Relations -  
Aultman Orrville Hospital*

**Mike McClintock**

*New Incoming 2013  
President - McClintock  
Electric*

**Robyn McClintock**

*Vice President/Regional  
Manager - Commercial &  
Savings Bank*

**Jorge Romero, MD**

**Colleen Teague**

*Associate Professor -  
Wayne College*

**Kathryn Tschiegg**

*RN, BBA, Founder of CAMO*

