



# ANNUAL REPORT

May 1, 2017– April 30, 2018

*With Gratitude*

# MESSAGE FROM LEADERSHIP

## Executive Director/Founders Message



This Annual Report is our opportunity to express our gratitude to our donors for their generosity and inform you regarding current conditions in Honduras. The current spectacle of a migrant caravan slowly making its way northward is driven by the very conditions that CAMO works to alleviate day by day. A world without hope of ever escaping poverty, a land of no opportunity, living in fear for one's life if you speak out against leadership—these are some of the current conditions in Honduras. I am proud that CAMO's efforts in combating these problems at their source has made our area of service, Santa Rosa de Copan, a region where residents are less likely to flee north as migrants and/or refugees.

2017 - 2018 brought CAMO numerous challenges as the Honduran government enacted many changes to its laws, but with each challenge we discovered new opportunities. We continue to work hard to reach the underserved by networking with many NGO's, foundations, companies, and ethical leaders. This year we have added the following new programs to fill pressing needs as well as gaps in services: neurology, psychology, nutrition, and a clinic to treat diabetes.

So many people come to us with a sense of hopelessness, and to be able to restore hope through quality service is one of our greatest joys.

We are more committed than ever to be part of the solution, providing education to children and adults so they can be candidates for employment, medical services so they can stay healthy, and a range of programs to build community and improve safety. These include the daycare, community center and gym, trade school, cultural center, women's shelter, and public health center. The community has responded, stepping up to serve their own people and becoming advocates to represent those who cannot represent themselves.

As CAMO supporters, you have given this community hope; as CAMO partners, our Honduran teammates see all of you, supporters in the USA, as people who care about them and have donated your talents, time, supplies, and financial support to serve where the need is greatest. This is the honorable, impactful way to help one another: empower our Honduran partners to make the difference! Once one has hope, one can find strength to carry on. So we thank you for restoring hope, demonstrating faith, and proving love for those you may never meet.

Sincerely,

Kathryn M. Tschiegg, Founder/Director

# Board Presidents' Messages

## **A MESSAGE FROM THE USA BOARD PRESIDENT, RON TAGGART**

CAMO's ongoing focus on the prudent use of resources and volunteers, and its goal of ever-increasing sustainability, are what first attracted me to CAMO many years before "sustainability" became a watchword in non-profit organizations. I am pleased to report that CAMO Honduras is now 76% financially self-supporting and is increasingly self-governing and autonomous.

As a retired entrepreneur, having served as president of a 50-employee printing and direct mail marketing operation in Stow, Ohio, and as a charter member of the Stow-Munroe Falls Rotary Club, I am proudest of the comprehensive community health approach that CAMO pursues. CAMO's involvement in health clinics, the trade school, prosthetics labs, nurse training, nutrition programs, hospital capital improvements, testing labs, sports facilities, dental brigades, a children's daycare, a battered women's shelter, and literacy and other programs have contributed significantly to the overall well-being of the people of Santa Rosa. Elsewhere in this report, you can read how these efforts have lessened the likelihood that Hondurans from Santa Rosa will flee their country. CAMO has been part of my life for more than 15 years. It is an honor to serve as Board President.



## **A MESSAGE FROM THE HONDURAS BOARD PRESIDENT, MARCO ALEJANDRO ALVARADO**

As President of the Board of Directors of CAMO Honduras, I am honored to be part of the most respected humanitarian organization I know, with more than 25 years helping very poor people in Honduras with professionalism, promoting systemic change, community involvement and sustainability.



The fight and commitment of CAMO for our region have demonstrated a deep love for the Honduran people. CAMO has worked with donors in the U.S. to fight for Hondurans with scarce economic opportunity, with the goal of saving as many lives as possible, especially those of children living in extreme poverty.

We have fought elbow-to-elbow, working in partnership with local and national government institutions, and especially the Health Minister, with an emphasis on the health of children and mothers. CAMO's efforts have alleviated human suffering in numerous ways, including its positive impact in making cervical and uterine cancer a national focus. We have been a pioneer in enabling Honduras' first biomedical engineers to repair equipment in public hospitals. CAMO has impacted many facets of our community. For example, our domestic violence shelter still helps many every year. The creation of a literacy program that serves 13 communities has provided better opportunities for our children. The supply chain has assisted many families with special needs children, and provides equipment and supplies for the hospital. Without CAMO, many area medical facilities would never have had access to even the most basic equipment. It has been a pleasure to serve as the president of this board and to have the gratification of knowing that we are part of the solution, demonstrating a positive impact in this community and beyond.



## ***When hope is restored!***

Three of our staff were anxiously waiting for me one Thursday morning, ready to share the story of Delmy and her mother. Jose, the Executive Director of CAMO Honduras, began: “Can you believe this, Kathy, the mother came to us hopeless; her daughter had constant seizures, and all she wanted was a cushion. Her daughter had not walked for over six months and she lost all hope.”

I asked, “Were we able to provide her with the cushion?”

“Yes, but she needed treatment. We scheduled her daughter to be evaluated by the neurologist and he prescribed medicine; her seizures stopped. Now Delmy is also walking, can you believe this? She is walking and doesn’t have seizures anymore!”

Later that day, I had the privilege of meeting Delmy and her mother. The mother began thanking me, then started to weep, telling me of her hopelessness and how we have given her hope. With a lump in my throat, all I could do was hug her.

We saw six other children that day. As dusk came, I was the last one out of the office and I was tired . . . as I locked the door, I thought, "If we were not here today, what would have happened to these children?" I smiled. Today was a good day.

***“To have my child walking again without constant seizures . . . ” she paused. Only her tears now expressed her pain and her gratitude at the same time.***

We had help from:

**466**  
Volunteers  
supporting our  
mission



Every Dollar donated is turned into



**\$ 2.72**

by in-kind donations & professional services



## CAMO AREAS OF FOCUS



SERVE • EDUCATE • EQUIP  
COMMUNITY PARTNERSHIPS



## IMPACTING

68 institutions, in 14 Departments (states) of Honduras



THE PEOPLE WE SERVE



# MEDICAL SERVICES

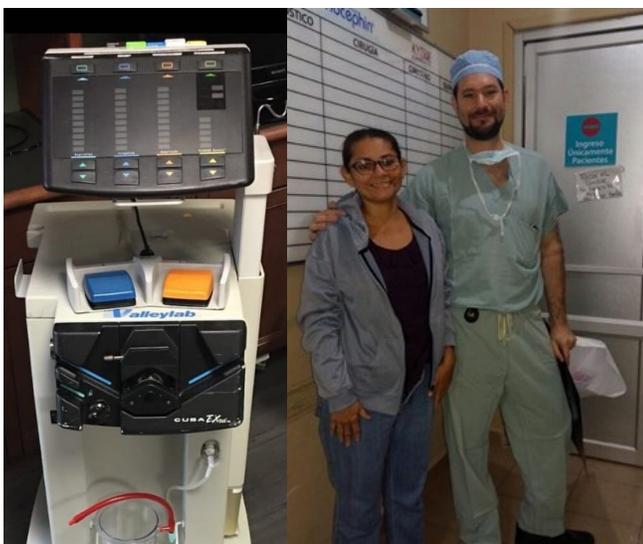
CAMO's success is due in large part to its unique model that pairs the USA and Honduran professionals (medical, trade, educational and leadership) in a long-term relationship called "Counterparts." This effective model promotes on-going program enhancement and sustainability. The relationship is one of teaching, learning, communicating and continuous improvement. As a result, Honduran professionals are empowered as local citizens to meet present and future challenges.



New Ophthalmology complex in construction.

## Ophthalmology

Ophthalmology services continue to grow in this region. Our counterparts Dr. Hector Robles & Dr. Marco Robles in Honduras—have started construction of a state of art ophthalmology outpatient eye center. With the help of their USA counterpart, Dr. Kevin Waltz, the dream is as immense as the impact it will have on those needing eye care. We added the first eye ultrasound machine in Honduras, which will bring early diagnosis and treatment to our patients. CAMO's eye program saw 2,523 patients this year and performed more than 468 eye surgeries. Dr. Waltz has been instrumental in providing phacoemulsification (modern cataract eye surgery) to Honduras. Next year, Dr. Pablo Robles will complete his specialty in Retinal Surgery and will be joining the family ophthalmology practice.



On the left, ultrasonic aspirator acquired for the neurosurgery program and on your right, Dr. Roberto Alvarez with the post-surgery patient.

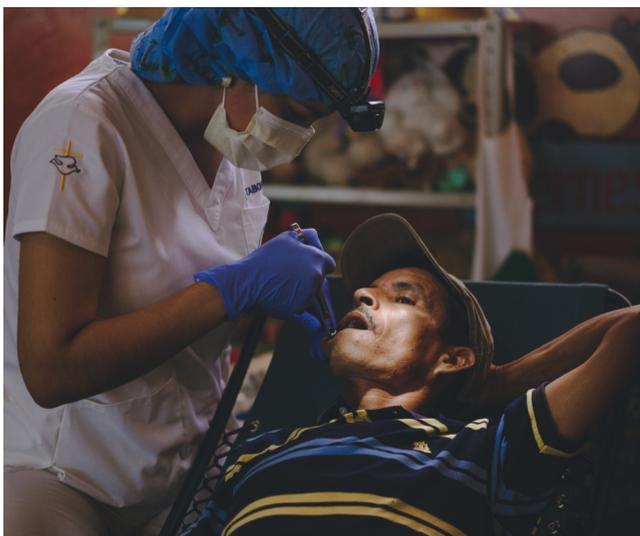
## Neurosurgery

Neurosurgery also received new technology this year with a machine which allows aspiration of a brain tumor, a less invasive and more precise treatment than earlier options. Dr. Roberto Alvarez continues to be a champion for those patients with head and spinal cord trauma; many are able to walk again thanks to his talent and continued donations of supplies. His relationship with his counterpart, Dr. J.C. Tabet, has been a vital part of his success. Infants with hydrocephalus are now treated with shunts via equipment purchased last year to permanently repair these deformities. 577 patients have now received care.

# MEDICAL SERVICES

## Dental

CAMO's dental program treated 5,480 patients in our stationary clinics (located in schools, clinics, and orphanages) and 4,122 patients through the mobile program. Every Tuesday and Thursday, we travel to rural areas to care for children and adults, focusing on children's oral health education, fluoride treatments, and general dental care. Our goal is to never pull a secondary tooth. During this fiscal year, nine municipalities signed contracts with CAMO (the only such entity in western Honduras) to provide "brigades" of four fully-functional mobile dental units to the underserved. Contracts with universities provided two social service dentists to assist with weekly brigades. Meanwhile, CAMO's Santa Rosa dental clinic treated 1,751 patients. Sliding scale payments continue to create enough revenue to pay for the full-time dentist on staff.



Dental Brigade providing care in a rural village.



Dr. Carmen Fajardo providing fluoride treatment to the children.

CAMO's other programs include prosthetics/orthotics, wheelchair repair and distribution, mammography, X-ray, respiratory and audiology services, cervical cancer diagnosis and treatment, prenatal ultrasounds, endoscopy cancer research and treatment, biomedical support (maintenance and repair of the equipment and systems of the Hospital), dermatological treatment, orthopedics, and neurology. This year, we added nutrition, diabetic, and psychology clinics.



Dr. Lester Coello Neurologist in clinic donating one day a week to CAMO



Brian Pineda providing hearing screening.



Nutritionist Bianca Ramirez performing a nutritional evaluation.

# EQUIPMENT AND MEDICAL SUPPLIES

The function of CAMO USA is to procure medical supplies, equipment, and funding to support the programs and projects in Honduras. This is the only way in which desperately needed medical services can be provided cost effectively to the poor. The human suffering is great. Our facilities help to collect, sort, and package medical supplies and equipment in the U.S., and ships them to Honduras, where the warehouse facility distributes them to public facilities. Last year, we provided \$2,682,745 worth of in-kind donations of medical supplies, equipment, and services, representing more the 8,538 boxes and 336 pieces of equipment. The majority of this work is done by volunteers.



Volunteers at CAMO crating to ship donations.



Unloading container in Honduras



Firemen receiving donations of supplies at CAMO



Jose Bautista CAMO Honduran director giving out school supplies to kids.



Volunteers in USA warehouse sorting supplies.



CAMO loves hosting family and group activities.



# EDUCATION IS KEY



# EDUCATION

Through the years it has become evident that the rural people of Honduras do not have access to a good education. We believe all children should have the opportunity to learn and that obstacles to learning should be eliminated. For this reason, we provide services and training at all levels of education.



Children from our literacy program enjoying reading time at school.

*“The Honduran government has not provided teaching materials for the last 15 years for either teachers or students.”*

## Literacy Program

The Global Mission Action Group of St. Paul’s Church, Third World Books, and many volunteers make possible CAMO’s Literacy Program, now in its fifth year and serving 13 schools and 1,115 students. Through the program’s enhanced connection with teachers and students, we came to recognize that many children have obstacles to learning. To counter these obstacles, this year we added vision, hearing, nutrition and dental care screening programs. We have already seen profound results for many students.

Recognizing the challenges for teachers, we initiated a mentorship program to train teachers in new techniques that encourage children to read. We have also raised enough funds to buy textbooks for teachers, as well as teacher guides for all of these schools. The new textbooks will be in schools at the beginning of the next Honduran school year, February, 2019. CAMO filled this critical need since the Honduran government has not provided teaching materials for the last 15 years for either teachers or students.



Training: Advanced Life Support at ACEP.

## Academy of Professional Excellence (ACEP)

The ACEP is in its second year and has added nursing LPN training. The course and simulation lab are located in this facility, where courses in CPR, ACLS, PAL are given and certified by the American Heart Association. We also continue to use the Academy’s computer room, with 24 computer stations for rural schools that do not have computers, physical space, electricity or security to provide computer training for children. CAMO brings children from outlying schools to the computer lab for weekly classes in computer basics.

The Academy made education possible for 738 individuals.

# EDUCATION

## Public Day Care Center

The daycare center serves 90 low-income, at-risk children and is the only daycare center for poor working mothers in Santa Rosa. Daycare children are given, upon registration, well-child examinations, and CAMO provides teachers, food, and medicine. The program has been so successful that it is now recognized by the government for best practices in preparing kindergarteners for elementary school and instilling positive behavior and attitudes. The Ministry of Education tests all children as they enter first grade, and our daycare graduates have been consistently identified as the most prepared and well-behaved.

We are delighted to see children thrive in this safe and nurturing environment.



Activities at the Daycare are fun.

## Technical/Trade School

The Trade School provides training to meet the needs and demands of the labor market. Last year, 443 teenagers and young adults completed programs in one of sixteen modules.

We continue to seek funding for the Trade School. Each \$5,000 received enables us to add to the building. We have received support from Honduran individuals and businesses. The government of Honduras trains people to be engineers and doctors, but is lacking in business and trade education which results in high rates of unemployment. The exodus from Honduras is largely a result of the lack of facilities and organizations to supply technical training to those who need it most desperately. CAMO is working to provide a solution for technical training—but the need may not seem as compelling as that of children in poverty. We can show you the face of a starving child or mother but we cannot show you an image of a crime to convince you of this project's urgency. But know this: technological and vocational training offers a *solution* to unemployment and such training directly impacts the lives of women and children and improves public safety. We are asking you to understand the problems Hondurans face and help us in community development, which is essential to providing long-term solutions.



West side of the Trade School under construction..



South side of the Trade School

## Community Gym Recreation Center

This center continues to be a central point for healthy activities on a daily basis. This year we have seen an increase in its use from an average of 300 to 400 per day, with some peak usage days reaching 600. The center has held national tournaments in volleyball, table tennis, and chess, and houses volleyball tournaments for all of Central America. A partial list of daily center activities includes soccer, basketball, martial arts, aerobics, and weight training. The recreation center remains the only gym facility in the western region of Honduras.

# COMMUNITY PARTNERSHIP

## Domestic Violence Shelter

The women's shelter, Casa Hogar, continues to operate and care for women and children suffering abuse and violence. This year we were able to train 30 women who are strategically placed in two of the Departments, or "States," of Honduras. They are members of a network to educate women and families to understand domestic violence and its impact on the family. We also let women know they have options and a safe haven if needed. The first lady of Honduras continues to support the shelter with funding. This year we cared for 132 women and children by providing safe housing, food, professional psychological counseling, legal aid, occupational therapy, and medical services.



Taking care of a mother and child at the shelter.

## Universities

This year in Honduras we signed contracts with UNITEC University and CUROC-UNAH University in Santa Rosa and continue our contract with the Catholic University of Honduras. In the U.S.A., we are working with the College of Wooster, Vanderbilt, and Otterbein Universities. These relationships have brought many interns and human resources to our mission. Honduras provides social service students who work with us for one year. The relationship with the U.S. universities has helped with capstone projects and large grants for cancer research in Honduras.



Signing of agreement for a training center of CPR and nursing protocols with UNITEC University.

## Governmental Contracts

In Honduras small city governments are given budgeted funds with a mandate that 13.5% be apportioned to healthcare. This provides only \$13.86 per person per year from the government to meet the medical needs of the people. This amount barely covers the cost of wages of medical staff, much less the cost of any services, supplies, medicine or infrastructure. Our contract with these small cities helps them to fill this gap by utilizing CAMO's professional volunteer network, donations of medical supplies,



Getting a hand from local municipality

We are able to provide multi-disciplinary medical teams equipped with supplies, medicine, and technology for each community. During these visits, we screen and provide care for patients in OB/GYN, pediatrics, ophthalmology, internal medicine, ENT and dental services. Patients who need other services are referred to Santa Rosa. Some of these communities have a population of just 1000; of these residents, we are typically able to serve up to 800 in one day.

# FINANCIAL HIGHLIGHTS—FISCAL YEAR 2017-18

Fiscal Year 2017-2018    Fiscal Year 2016-2017

## ASSETS, LIABILITIES & NET ASSETS

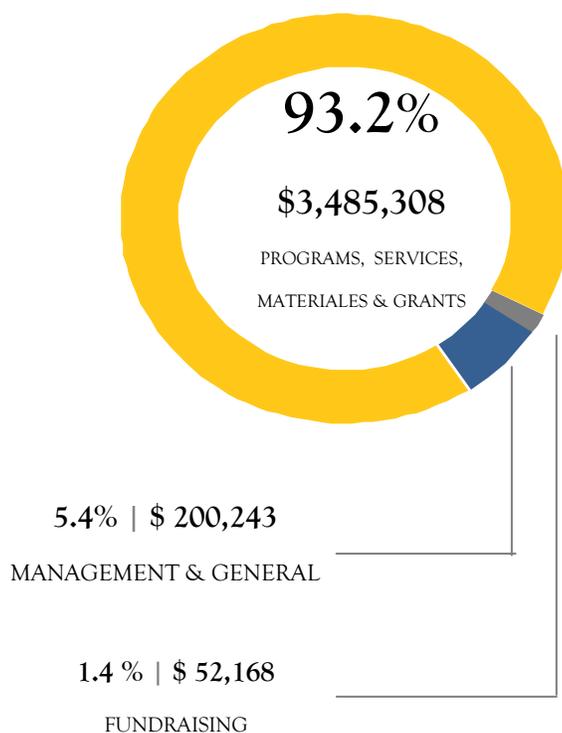
Assets	\$1,498,740	\$1,046,751
Liabilities	\$402,185	\$410,210
<b>Net Assets</b>	<b>\$1,096,555</b>	<b>\$636,541</b>

## SUMMARY OF REVENUES & EXPENSES

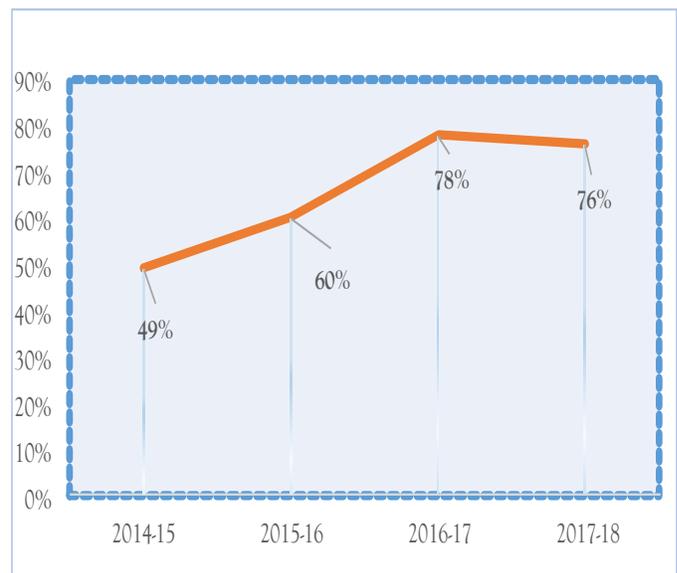
Contribution (cash & grants)	\$1,093,577	\$1,388,946
In-kind- supplies, equipment, services	\$2,682,745	\$2,192,888
Special Events Revenue, Net	\$71,484	\$45,054
Other Revenues	\$348,802	\$308,856
Total Expenses	\$3,737,719	\$3,842,032
<b>Excess Revenue (Expenses)</b>	<b>\$458,889</b>	<b>\$93,712</b>

## ANNUAL OPERATING EXPENSES

FISCAL YEAR 2017-2018



## FUNDACION CAMO HONDURAS GROWTH IN FUNDING FROM WITHIN HONDURAS TO COVER OPERATIONALSAL COSTS



# DONORS

We are grateful for each of our Donors and Partners who have contributed toward our annual operations. They enable us to make an impact in Honduras. Those who have generously supported us with \$5,000 or more this year are listed below.

Two endowed funds will provide valuable ongoing support in the future. They currently have a combined balance of \$34,040. Would you consider including the CAMO opportunity Fund at the Wayne County Community Foundation in your estate planning? Any amount will be appreciated.

CAMO USA DONORS	
<b>Individuals:</b>	<b>Universities</b>
C.B. DeVore and Nancy Nikiforow	Vanderbilt University
Cari DeSantis	<b>Churches</b>
Dennis & Sherry Horst	Salem Mennonite Church
Edward & Mary Eberhart	Smithville Brethren church
J C Tabet	<b>CAMO HONDURAS DONORS</b>
Jeffrey & Dora Keller	<b>Local Governments</b>
M. Christine Grimwood	Municipalidad de Corquín Copán
Mark & Barbara Tschiegg	Municipalidad de La Unión, Copán
Michael and Maxine Smith	Municipalidad de San Juan de Opoa
Myro Leap	Municipalidad de San Pedro de Copán
Patrick & Mary J. Maloney	Municipalidad de Santa Rosa de Copán
Raymond & Ruth Horst	Municipalidad de Veracruz, Copán
Richard & Judy Seaman	Municipalidad de San Agustín
Ronald L. Taggart	Municipalidad de Las Flores, Lempira
Sally Bernhardt	<b>Corporations</b>
Walter & Mary Elizabeth Doyle	Alimentos y Concentrados S.A.
<b>Rotary</b>	Banco de Occidente
Rotary International	Banco de Occidente
Rotary District 6650	Beneficio de Café Santa Rosa
Rotary Club of Stow-Munroe Falls	Bufete Robles Alvarado
Orrville Rotary Club	Colgate and Palmolive Honduras
<b>Corporate</b>	Copán Industrial
Augusta National Golf Club (In-kind)	<b>Partners</b>
Dr. Michael Barat (In-kind)	American Heart Association (AHA)
Diller Engineering Consulting, LLC	Ministry of Health
Riceland Development Corp.	Operation Smile
Runions' Furniture Annex	World Vision Honduras
VitalSmarts	Oficine of First Lady of Honduras
United Titanium Inc.	Asociación Hondureña de Autos Clasicos (AHACA-SRC)
West Coast Medical Resources, Inc.	<b>Universities</b>
<b>Foundations</b>	Universidad Católica de Honduras
W. Henry Hoover Foundation	Universidad Nacional Autónoma de Honduras
Tom and Sharon Diller Foundation	Universidad Tecnológica Centroamericana (UNITEC)
Lehman Ervin Family Fund	
Orren B. & Pauline Weitzel Charitable Fd.	
SG Foundation	
AECOS Global Charities	

# BOARDS

## **CAMO USA Board Members:**

- \* Ron Taggart, President: Retired entrepreneur, having served as president of a 50 employee printing and direct mail marketing operation in Stow, Ohio, Ron is also a Charter member of the Stow-Munroe Falls Rotary Club
- \* Ruth Brown, Vice President: Ruth is a retired registered nurse whose background includes 20 years in administration, consulting and corporate quality assurance. She lived in Honduras for 5 years.
- \* C. Brent DeVore, Secretary: Brent served as President of Otterbein University for twenty-five years. In recognition of his service on the boards of 23 national and local non-profit organizations during his career, DeVore was presented with the White House Call-to-Service Award for Lifetime Achievement.
- \* Morgan Durst, Treasurer: While CAMO has not been an organization that has put a lot of value on titles, we do like the fact that our treasurer has the letters CPA after her name. Morgan works as a corporate controller and has extensive experience in performing tax services and audits.
- \* Glenda Lehman Ervin, Member And Marketing Advisor: Glenda worked in journalism and for a Fortune 200 company before returning to work in her family's business in 1996. The Vice President of Marketing for Lehman's Hardware in Kidron, she is responsible for the advertising, marketing and media relations for the 200 employee enterprise.
- \* Andrew Ziegler: Andrew is a graduate of the College of Wooster and has an MBA from Ashland University. He is a VP with Wells Fargo Bank and formerly was with Huntington Bank.
- \* Kathryn Tschiegg: Kathy is the Founder of CAMO, RPCV, Critical Care/Trauma Nurse
- \* Nancy Nikiforow: While Nancy is not a board member, she performs two vital functions for us: she takes the minutes of our board meetings and serves as our grant writer and has obtained several significant grants for CAMO.

## **Fundación CAMO Honduras Board Members:**

- \* Marco Alejandro Alvarado: President, Attorney
- \* Ethel De Jesús Tábora: Vice President, Business Consultant
- \* David Elvir—Secretary, Attorney For The Secretary Of Labor
- \* Victor Javier Arita: Treasurer, General Manager Banco De Occidente
- \* Kathryn Tschiegg Founder
- \* Roberto Álvarez:Neurosurgeon
- \* Ezequiel Morales: Doctor
- \* Aída Contreras: Forest Engineer
- \* Ronald Zepeda San Martin: Accountant Cooperativa Nueva Vida Limitada
- \* Patricia Bueso: Business Owner
- \* Marisela Espinoza: Director Local NGO

## **Directors:**

- \* CAMO USA: Founder/Executive Director: Kathryn Tschiegg
- \* Fundación CAMO Honduras Executive Director: Jose Bautista

# MISSION & VISION



## MISSION:

To improve the quality of life of people in Central American by strengthening health services and promoting sustainable community development.



## VISION:

To be a sustainable and recognized organization that strengthens health services, community development, and education with state-of-the-art technology, responding to the needs of the population according to our institutional capacity.



## GOALS FOR 2021

To achieve the sustainability of CAMO USA and Fundación CAMO Honduras by focusing on strengthening existing programs and services.

To strengthen and improve our involvement in the existing community services through the synergy of partnerships with other organizations, institutions and business opportunities.



## Bringing Hope to the Forgotten

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*Orrville, OH 44667*

*Ph: 330.683.5956*

*[www.camo.org](http://www.camo.org)*